



These are the most common formulas for establishing your material markup percentage.

\$0.00 to \$0.49 x 6  
\$0.50 to \$0.99 x 5.75  
\$1.00 to \$1.49 x 5.5  
\$1.50 to \$1.99 x 5.25  
\$2.00 to \$2.49 x 5  
\$2.50 to \$2.99 x 4.75  
\$3.00 to \$3.99 x 4.5  
\$4.00 to \$4.99 x 4.375  
\$5.00 to \$5.99 x 4.25  
\$6.00 to \$6.99 x 4.125  
\$7.00 to \$7.99 x 4  
\$8.00 to \$8.99 x 3.75  
\$9.00 to \$9.99 x 3.625  
\$10.00 to \$19.99 x 3.5  
\$20.00 to \$29.99 x 3.375  
\$30.00 to \$39.99 x 3.25  
\$40.00 to \$49.99 x 3.125  
\$50.00 to \$59.99 x 3  
\$60.00 to \$69.99 x 2.75  
\$70.00 to \$79.99 x 2.625  
\$80.00 to \$89.99 x 2.5  
\$90.00 to \$99.99 x 2.333  
\$100.00 to \$139.99 x 2.25  
\$140.00 to \$169.99 x 2.166  
\$170.00 to \$199.99 x 2  
\$200.00 to \$239.99 x 1.855  
\$240.00 to \$269.99 x 1.823  
\$270.00 to \$299.99 x 1.789  
\$300.00 to \$349.99 x 1.75  
\$350.00 to \$399.99 x 1.725  
\$400.00 to \$499.99 x 1.6875  
\$500.00 to \$749.99 x 1.6  
\$750.00 to \$999.99 x 1.55  
\$1,000.00 to \$1,499.99 x 1.5  
\$1,500.00 to \$1,999.99 x 1.45  
\$2,000.00 to \$2,999.99 x 1.4  
\$3,000.00 to \$4,999.99 x 1.35  
\$5,000.00 to \$9,999.99 x 1.3375  
\$10,000.00 to \$24,999.99 x 1.3333  
\$25,000.00 to \$49,999.99 x 1.33  
\$50,000.00 to \$99,999.99 x 1.3